



G R E A T E R   S A L T   L A K E  
**Municipal Services  
District**

## Sole Source Determination

June 16, 2020

Esri, a US based company, is a sole owner and manufacturer, is a sole-source provider of software maintenance (technical support plus Esri software updates/upgrades) for Esri products in the United States. In addition, Esri is the sole source provider of all U.S. domestic Small Municipal and County Government Enterprise Agreements ( the “EA”). The Small Municipal and County Government EA is a bundled package of term limited software licenses and maintenance that includes the right to copy.

Changing to a different software provider would require extensive data conversion, which would be cost prohibitive and disruptive. Esri software is critical for the efficient utilization of the Greater Salt Lake Municipal Services District ( the “MSD”) current GIS system because it allows for seamless integration of new tools to better interface with other entities without the significant cost and uncertainty of data conversion. Only Esri software is compatible with the MSD’s technical and software needs, and as a result the MSD determined Esri as a sole source provider for the GIS software.

### Greater Salt Lake Municipal Services District

DocuSigned by:

*Bart Barker*

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**Bart Barker**  
**General Manager**